

# Pemex Farmouts

Ayin-Batsil

Cárdenas-Mora

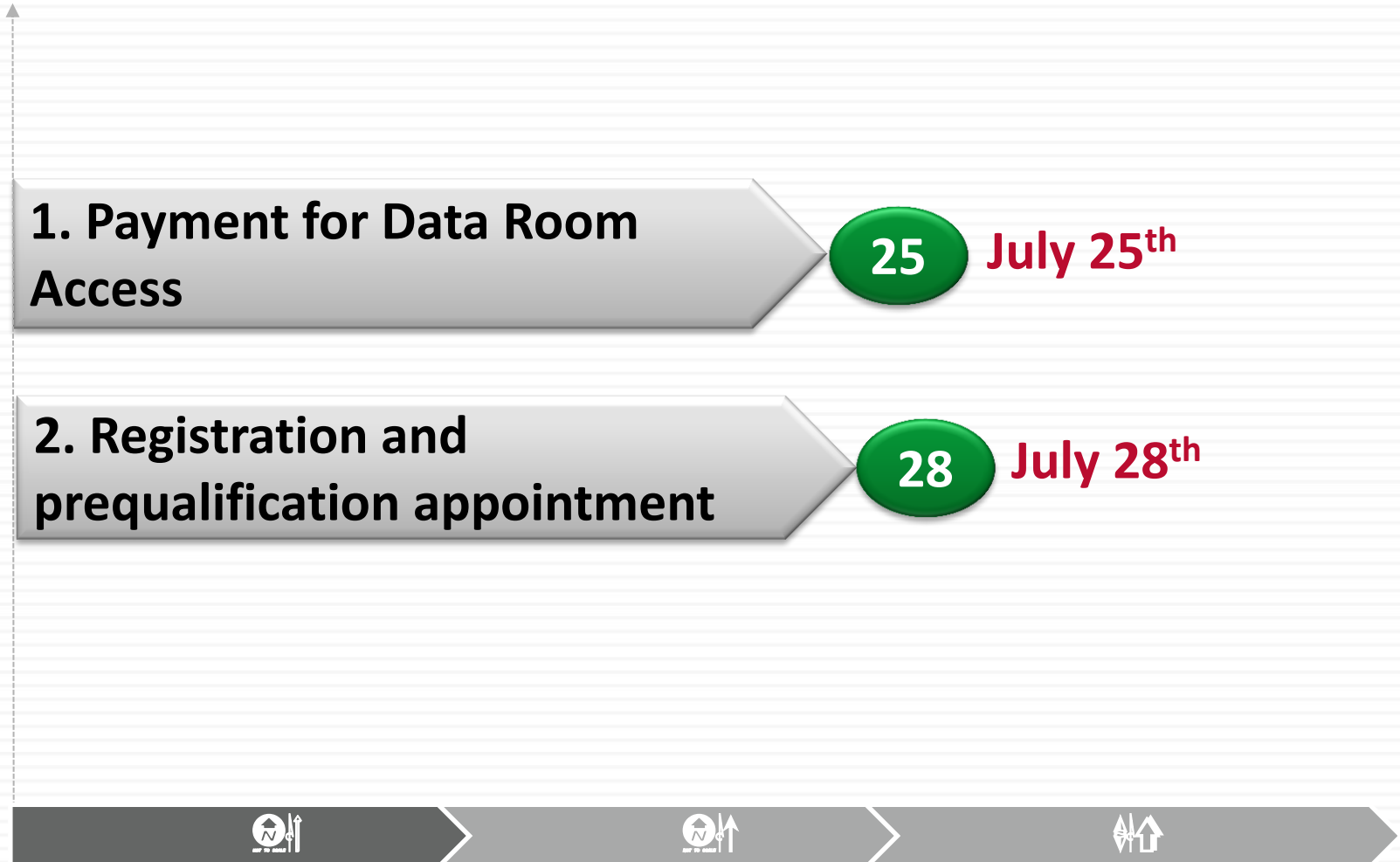
Ogarrio

July 2017

# Bidding Process

1. Call for bids and bidding guidelines
2. Access to the data room and registration
3. Questions and answers
4. Prequalification (operators and non-operators)
5. Final version of the contract
6. Consortia building stage
7. Bidding Day

# Data Room Access and Registration

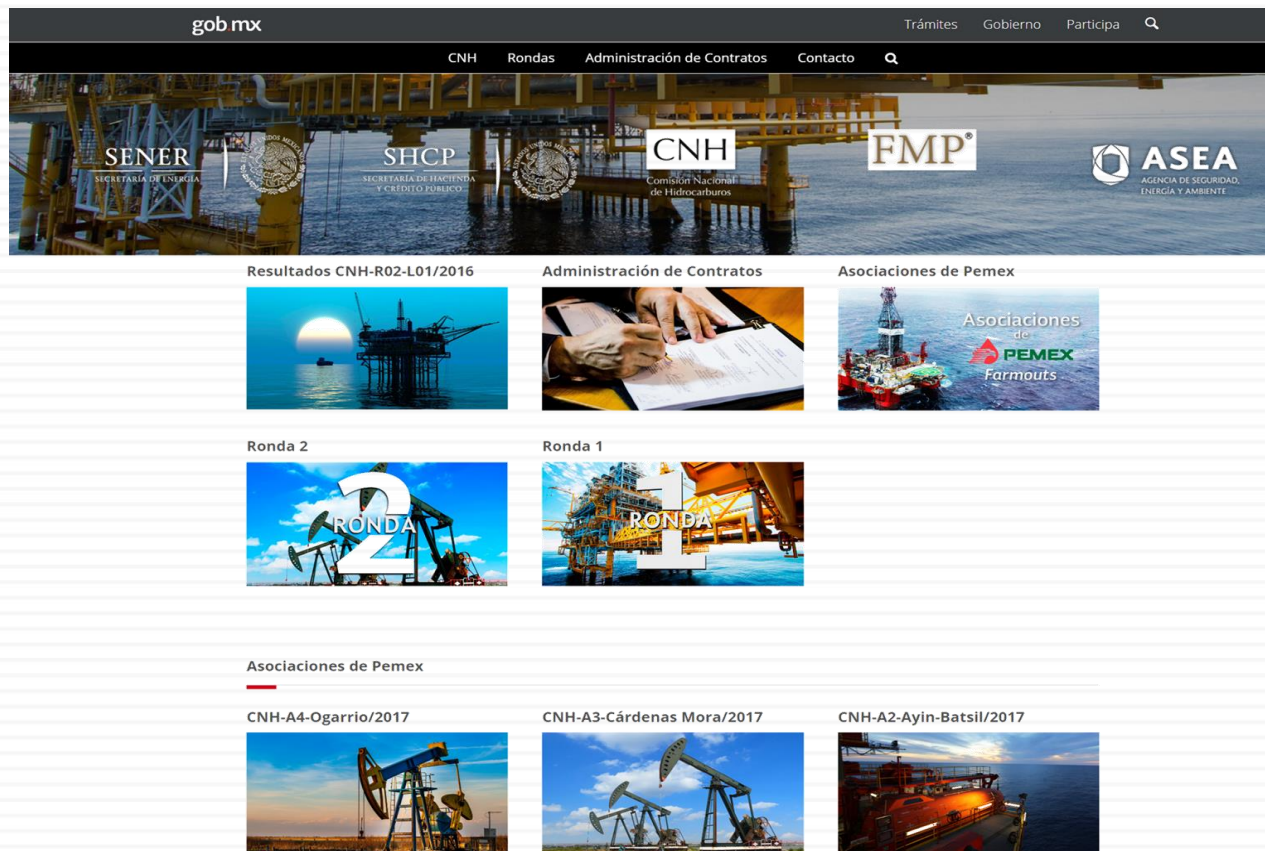


\* Non-operators do not have to pay Data Room Access

# Q&A

The Q&A process is carried out in writing through the website:

## [www.rondasmexico.gob.mx](http://www.rondasmexico.gob.mx)



# Technical Capabilities for Operators

---

## Ayin-Batsil Shallow waters

---

1. **Experience in at least three offshore projects**, in water depths equal to or greater than 150 meters.
2. **Production of 10 thousand barrels of oil equivalent per day**, in water depths equal to or greater than 150 meters.
3. Capital investments in E&P projects adding up to at least 2 billion dollars (2011-2015).
4. Experience in environmental protection and industrial safety during the last 5 years.

---

## Cardenas-Mora and Ogarrio Onshore

---

1. **Experience in carbonate reservoirs (Cardenas-Mora) and in mature fields (Ogarrio) with:**  
Design and implementation of secondary or enhanced oil recovery techniques in reservoirs with depth equal to or greater than 3,000 meters.
  2. **Production of 10 thousand barrels of oil equivalent per day (2012-2016).**
  3. Experience in environmental protection and industrial safety during the last 5 years.
-

# Financial Strength

---

## Ayin-Batsil Shallow waters

### Operator

- Net worth of 1 billion dollars or total assets for at least 10 billion dollars and investment-grade credit rating.

### Non- operator

- Net worth of at least 250 million dollars.

---

## Cardenas-Mora and Ogarrio Onshore

### Operator

- Net worth of 150 million dollars; or assets for 500 million dollars.

### Non- Operator

- Net worth of 50 million dollars.

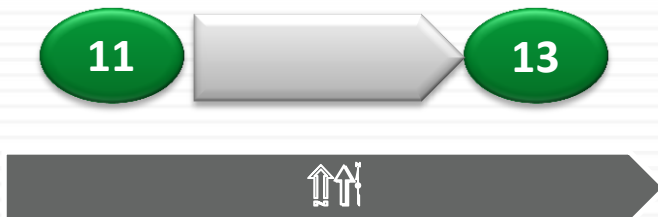
# Consortia Building Stage

## Bids can be submitted by:

- a) Single companies, prequalified as operators or
- b) Consortia.

Each Consortium **must have at least** one Operator.

September 11<sup>th</sup> to 13<sup>th</sup>



During September prequalified companies could request to bid as consortium.

# Bidding Day



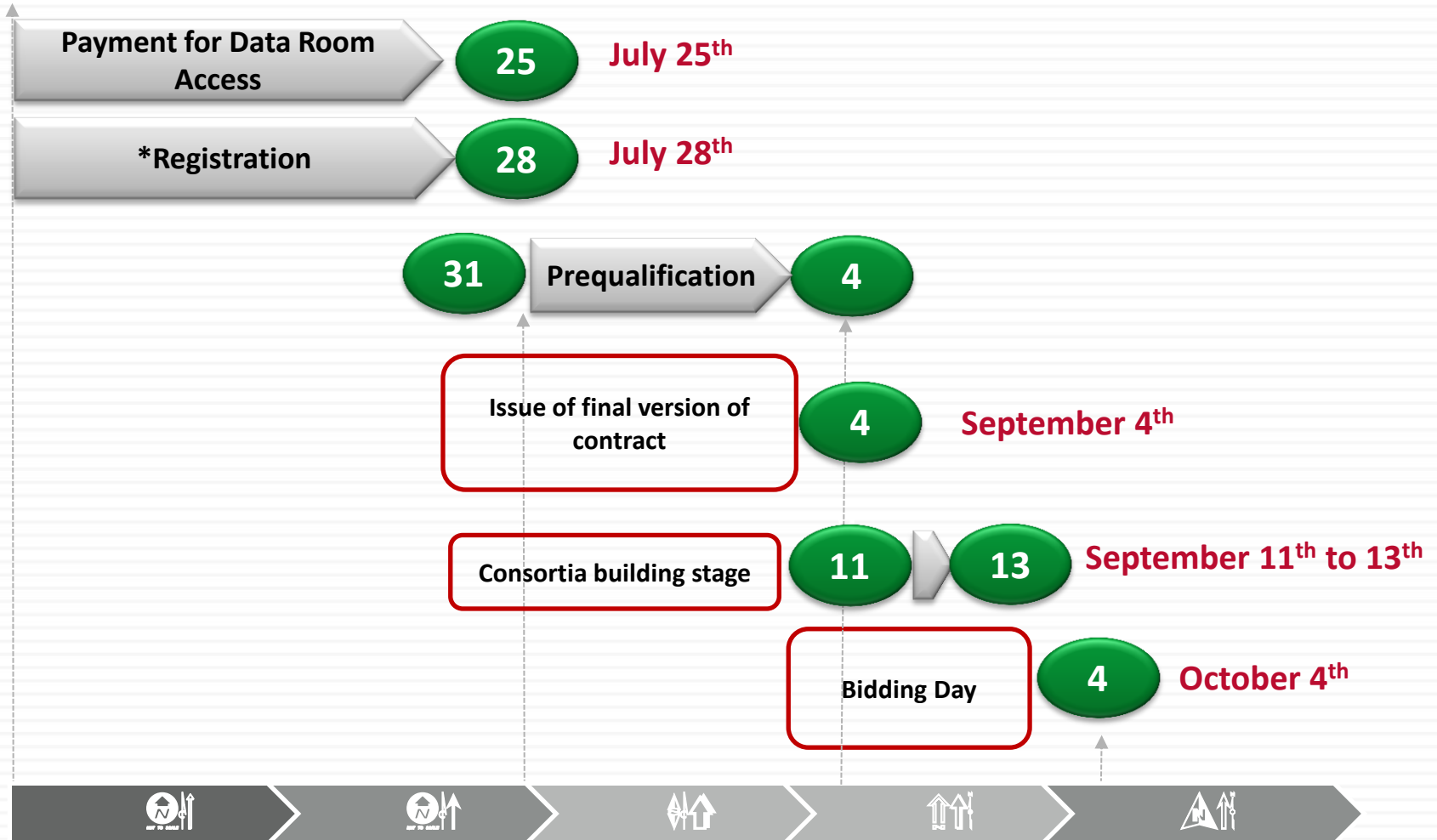
- Submission, opening of bids and award declaration are held at the same event.
- Public event
- Live internet broadcast



*Awarding Pemex Farmouts will be next **October 4<sup>th</sup>***



# Schedule



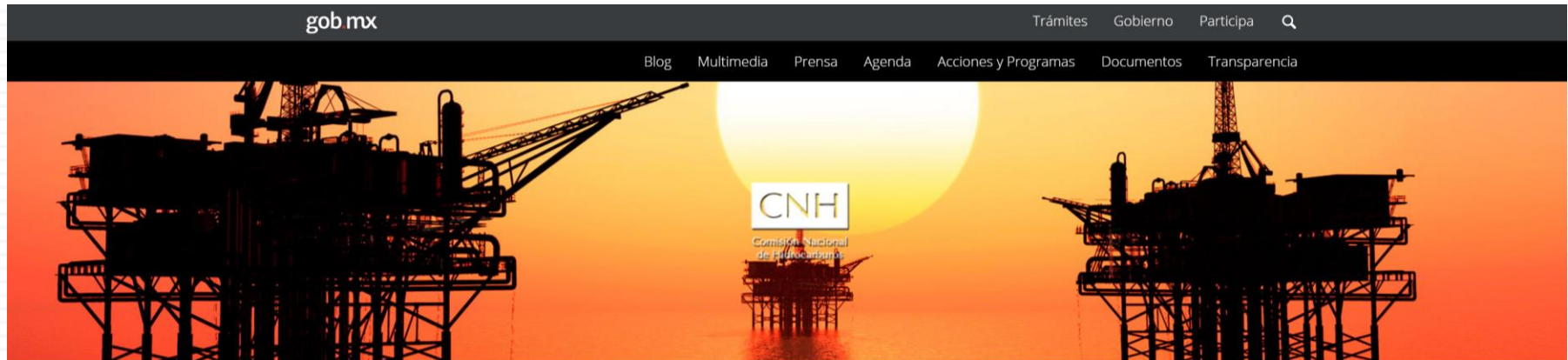
\* Non-operators do not have to pay Data Room Access

Deadline to sign contract: Within 90/140 calendar days following the publication of the ruling in the Official Journal of the Federation

# Disclaimer

This presentation is the sole responsibility of the speaker and does not necessarily represent the institutional position of the National Hydrocarbons Commission, which reserves its position and distributes official information through [www.rondasmexico.gob.mx](http://www.rondasmexico.gob.mx), as well as through its publications in the Official Gazette.

# Thank you



For more information visit:

[www.rondasmexico.gob.mx](http://www.rondasmexico.gob.mx)