

## Business opportunities with Pemex

- The creation of the **Chief Procurement Office (CPO)** in January 2014 represented one of the many steps within Pemex transformation into a State Productive Enterprise. As part of this transformation process the CPO establishes the application of a new procurement scheme in Pemex, according to the best practices of the industry, that centralize purchases and acquisitions. Although standardizes procedures, promotes transparency, gives an impulse to innovation in order to maximize economic value, and simplifies the commercial contact with Pemex.
- Regarding the purchases and **acquisition processes**, all the purchases and acquisitions under the Pemex Law are published on Pemex websites:

E&P: <http://www1.pep.pemex.com:8080/LeyPEMEX/Buscar.aspx>

Refining subsidiary: <http://prebasesinv.pemex.com/WbDocumentos.aspx>

Gas and basic petrochemicals subsidiary: <http://www.pemex.com/procura/procedimientos-de-contratacion/regimenanterior/convocatorias-publicadas/Paginas/pgpb.aspx>

Petrochemical subsidiary: <http://www.ptq.pemex.com/RM/Adqleypemex/Paginas/default.aspx>

- **Suppliers Registration Site:**

The suppliers registration and evaluation assure an efficient, reliable and transparent procurement chain, that enables to all the contracting areas within Pemex to have updated information from suppliers, as well as the knowledge of their capacities, in order to attend the requirements of

Pemex. [http://www.pemex.com/en/procurement/supplier\\_relationships/supplier\\_registration/Paginas/default.aspx](http://www.pemex.com/en/procurement/supplier_relationships/supplier_registration/Paginas/default.aspx)

- **Reference Standards**

In compliance with the article 67 of the Federal Law of Metrology and Normalization, the References Standards are elaborate by entities of the federal public administration (Pemex), in those cases when mexican or international standards doesn't accomplish their requirements, nor the current specifications are considered inapplicable or obsolete.

<http://www.pemex.com/proveedores-y-suministros/normas-referencia/Paginas/normas-ref-vigentes.aspx>

- **Comisión Nacional de Hidrocarburos**

<http://www.cnh.gob.mx/>